



Prospective Buyer Questionnaire

Attention _____ (Broker): fax to 561-537-2588 or email to sflorida@sunbeltnetwork.com

In order to identify your wants and better serve your needs, Sunbelt Business Brokers of South Florida evaluates all prospective buyers. Please complete this form and return it to the attention above. Your information will be held in confidence and there is no obligation.

PERSONAL:

BUYER Name: _____ Spouse's Name: _____
Last First Initial

Marital Status: Single _____ Married _____ Divorced _____

Address: _____

City: _____ State: _____ ZIP: _____ Phone: _____

Fax: _____ Mobile: _____ Email: _____

Are you currently employed? Yes No Are you relocating? Yes No

When do you plan to buy a business? _____

Do you have a preference as to area or city where you would like the business located? _____

BACKGROUND:

Education: High School College Graduate Degree Major: _____

Employment/Business Experience (attach resume if available): _____

Have you ever owned your own business? _____ What type? _____

Do you plan to operate this business yourself? _____ What businesses are most desirable? _____

Who else will be involved in the business, what is their background? _____

Comments: _____

FINANCIAL:

Amount set aside for down payment: \$ _____ Source of down payment funds: _____

Income required from business: \$ _____ Have you ever declared bankruptcy? _____

ASSETS	DOLLARS (000)	LIABILITIES	DOLLARS (000)
Cash		Notes payable to banks, secured	
Listed Securities		Notes payable to banks, unsecured	
Unlisted Securities		Amounts payable to others	
Real Estate, homestead		Current accounts and bills payable	
Real Estate, other		Real estate mortgages payable, homestead	
Automobiles		Real estate mortgages payable, other	
Cash value – life insurance		Other liabilities - itemize	
Collectibles (jewelry, etc)			
TOTAL ASSETS		TOTAL LIABILITIES	
		NET WORTH	

NON-CIRCUMVENT:

BUYER acknowledges BROKER as the *“procuring cause”* of the transaction for any business opportunity presented by Sunbelt Business Brokers of South Florida (BROKER) for which BUYER signs a Business Brokers of Florida or Sunbelt Confidentiality/Disclosure agreement. **Seller pays broker fees.** BUYER agrees not to circumvent BROKER with any Purchase Proposal, Letter of Intent, Contract to Purchase, Lease or Exchange and BUYER will submit any Purchase Proposal, Letter of Intent, Contract to Purchase, Lease or Exchange through the BROKER.

Procuring Cause is the standard by which Florida statute resolves disputes to determine the Business Broker that provided initial information (Business name, address and basic financial information) that was instrumental for a buyer to evaluate and purchase a business.

The undersigned certifies that this information was provided by him/her and is true and correct

Signature(s): _____

Date: _____